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From: Ashland Chamber of Commerce <info@visitashland.net>

Sent:Wednesday, April 1, 2020 4:06 PMTo:officemgr@visitashland.comSubject:Business Updates 04-01-2020



COVID-19 Daily Update Eblast 04-01-20

Well it's no April fool's day today.....

Usually there are pranks going on all over and it feels too serious in our world these days to prank anyone!

I loved this from Buffalo N.Y. last night where there is a D.J. that plays music during their happy hour if you will and the neighbors while practicing social distancing, dance, dance, dance. I can think of nothing more fun to do than dance! It's like chocolate and sunny days and makes everything better. So, plan a neighborhood time and get outside and play music and dance... Just keep your safe distances!!

Click this link to see the video.

- 4 key components to the Phase 3 CARES act- summary from WMC webinar with Congressman Bryan Stell
 - Immediate money maybe next week for those that filed electronic
 - Businesses with less than 500 employees Paycheck Protection which can help you maintain payroll over the course of shut down and ..

- administered through local lenders connect with your financial institution.
- 150 Billion dollars in relief to state, local, and municipal so for Wisconsin roughly 2-3 Billion dollars
- 117 Billion dollars directly to healthcare providers testing for vaccinespersonal protection equipment – financial resources for our hospitals, doctors, and nurses

There are so many programs in discussion today, but the Paycheck Protection Plan looks like a great program for businesses that have employees. You need to read the information and reach out to your local financial institution to see if they will be one of the banks or credit unions that will be able to work with you on this program. Here are some frequently asked questions and remember that programs may not be final yet, banks are getting the information just as we are. It is a promising program though where you may be able to hire your employees back for a few months and receive loan forgiveness. Here is the summary and a link from Tammy Baldwin's office.

Paycheck Protection Program FAQ's for Small Business

Where can I apply for the Paycheck Protection Program?

You can apply for the Paycheck Protection Program (PPP) at any lending institution that is approved to participate in the program through the existing U.S. Small Business Administration (SBA) 7(a) lending program and additional lenders approved by the Department of Treasury. This could be the bank you already use, or a nearby bank. There are thousands of banks that already participate in the SBA's lending programs, including numerous community banks. You do not have to visit any government institution to apply for the program. You can call your bank or find SBA-approved lenders in your area through SBA's online Lender Match tool. You can call your local Small Business Development Center or Women's Business Center and they will provide free assistance and guide you to lenders.

Who is eligible for the loan?

You are eligible for a loan if you are a small business that employs 500 employees or fewer, or if your business is in an industry that has an employee-based size standard through SBA that is higher than 500 employees. In addition, if you are a restaurant, hotel, or a business that falls within the North American Industry Classification System (NAICS) code 72, "Accommodation and Food Services," and each of your locations has 500 employees or fewer, you are eligible. Tribal businesses, 501(c)(19) veteran organizations, and 501(c)(3) nonprofits, including religious organizations, will be eligible for the program. Nonprofit organizations are subject to SBA's affiliation standards. Independently owned franchises with under 500 employees, who are approved by SBA, are also eligible. Eligible franchises can be found through SBA's Franchise Directory.

I am an independent contractor or gig economy worker, am I eligible?

Yes. Sole proprietors, independent contractors, gig economy workers, and selfemployed individuals are all eligible for the Paycheck Protection Program.

What is the maximum amount I can borrow?

The amount any small business is eligible to borrow is 250 percent of their average monthly payroll expenses, up to a total of \$10 million. This amount is intended to cover 8 weeks of payroll expenses and any additional amounts for making payments towards debt obligations. This 8 week period may be applied to any time frame between February 15, 2020 and June 30, 2020. Seasonal business expenses will be measured using a 12-week period beginning February 15, 2019, or March 1, 2019, whichever the seasonal employer chooses.

How can I use the money such that the loan will be forgiven?

The amount of principal that may be forgiven is equal to the sum of expenses for payroll, and existing interest payments on mortgages, rent payments, leases, and utility service agreements. Payroll costs include employee salaries (up to an annual rate of pay of \$100,000), hourly wages and cash tips, paid sick or

medical leave, and group health insurance premiums. If you would like to use the Paycheck Protection Program for other business-related expenses, like inventory, you can, but that portion of the loan will not be forgiven.

When is the loan forgiven?

The loan is forgiven at the end of the 8-week period after you take out the loan. Borrowers will work with lenders to verify covered expenses and the proper amount of forgiveness.

What is the covered period of the loan?

The covered period during which expenses can be forgiven extends from February 15, 2020 to June 30, 2020. Borrowers can choose which 8 weeks they want to count towards the covered period, which can start as early as February 15, 2020.

How much of my loan will be forgiven?

The purpose of the Paycheck Protection Program is to help you retain your employees, at their current base pay. If you keep all of your employees, the entirety of the loan will be forgiven. If you still lay off employees, the forgiveness will be reduced by the percent decrease in the number of employees. If your total payroll expenses on workers making less than \$100,000 annually decreases by more than 25 percent, loan forgiveness will be reduced by the same amount. If you have already laid off some employees, you can still be forgiven for the full amount of your payroll cost if you rehire your employees by June 30, 2020.

Am I responsible for interest on the forgiven loan amount?

No, if the full principal of the PPP loan is forgiven, the borrower is not responsible for the interest accrued in the 8-week covered period. The remainder of the loan that is not forgiven will operate according to the loan terms agreed upon by you and the lender.

What are the interest rate and terms for the loan amount that is not forgiven?

The terms of the loan not forgiven may differ on a case-by-case basis. However, the maximum terms of the loan feature a 10-year term with interest capped at 4 percent and a 100 percent loan guarantee by the SBA. You will not have to pay any fees on the loan, and collateral requirements and personal guarantees are waived. Loan payments will be deferred for at least six months and up to one year starting at the origination of the loan.

When is the application deadline for the Paycheck Protection Program?

Applicants are eligible to apply for the PPP loan until June 30th, 2020.

I took out a bridge loan through my state, am I eligible to apply for the Paycheck Protection Program?

Yes, you can take out a state bridge loan and are still be eligible for the PPP loan.

If I have applied for, or received an Economic Injury Disaster Loan (EIDL) related to COVID19 before the Paycheck Protection Program became available, will I be able to refinance into a PPP loan?

Yes. If you received an EIDL loan related to COVID-19 between January 31, 2020 and the date at which the PPP becomes available, you would be able to refinance the EIDL into the PPP for loan forgiveness purposes. However, you may not take out an EIDL and a PPP for the same purposes. Remaining portions of the EIDL, for purposes other than those laid out in loan forgiveness terms for a PPP loan, would remain a loan. If you took advantage of an emergency EIDL grant award of up to \$10,000, that amount would be subtracted from the amount forgiven under PPP.

Northwest Regional Planning Commission Survey

In working with WEDC, UW-Oshkosh Center for Customized Research & Services, Visions Northwest Regional Economic Development, and our organization, we ask you to take the survey linked below by April 6th. Results will be available at the county, region, and state levels and will be used by the

state to measure economic losses caused by COVID-19 and will assist in future recovery efforts.

You will note that this survey tool is dated and stamped with Observation Period #1. After your survey completion, you will get a second survey stamped Observation Period #2 the week of May 3rd directly from UW-Oshkosh Center for Customized Research & Services, in which the questions may be altered slightly. At this time, it is the intention that there will be at least four separate observation period surveys – with the last one at the tail-end of the pandemic.

We realize with an overlap of membership, you may get the survey link from more than one organization. **You only need to complete this survey once per observation period**. Thank you for your assistance in providing this important information. Take the survey: uwo.sh/covid-19-econ-disruption

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Thrivent Financial Superior Shores Team - EVENTS & FINANCIAL WORKSHOPS

We are starting virtual info sessions with market updates. There are a lot of people out there with a lot of questions. We want to be an available resource to get those questions answered. Open to all. No need to be a client and no obligation to become one. No products will be sold at these sessions. Must RSVP to get Zoom meeting code.

Here is the link with information on the upcoming three dates and times: https://connect.thrivent.com/superior-shores-team/events/

BUSINESS UPDATES

Please continue to email information regarding your business to info@visitashland.com as we will continue to update the website and Facebook pages. We will continue to work with our state and federal agencies via webinars and remote meetings to keep everyone updated on the latest information that will assist businesses and employees.

SUPPORT YOUR SMALL BUSINESSES

Check out our **One Stop Gift Certificate Shop** on our E-commerce page at visitashland.com. Many people are home from work and receiving a paycheck, and very concerned about our small businesses that have been severely impacted. Providing a one-stop shop for folks to show support of our small businesses and purchase gift cards will hopefully help some of you in this crisis situation. These are certificates for the individual businesses. This is a work in progress so please be patient and keep checking back. If you don't see your business and would like to be listed on our Chamber Store site, please email info@visitashland.com. https://shop.visitashland.net/15-chamber-store

CHAMBER HOURS

In an effort to limit our people to people contact, the Ashland Area Chamber of Commerce will close the office. We want to assure you that one of our highest priorities is the health of our staff, customers and the well-being of our community regarding COVID -19. If you need anything, please call our office; we have remote access to the phone lines 715-682-2500. If you need chamber dollars reimbursed, please email Mary at info@visitashland.com and we can take care of that as well.

Other Links

- Ashland Area Development Website during Covid-19
- Updated action letter from Xcel Energy. Please note the 3rd and 4th bullet point.
- Travel Advisory for Ashland County

• Travel Advisory for Bayfield County



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